



East Africa Smart Hub

Driving Excellence Across Continents

Multi-Sector Global Operations

Automotive • Logistics • Construction • Agri-Trade • Consulting



Who We Are

A multi-sector group of companies with over 20 years of experience. International footprint in:

Djibouti · Ethiopia · UAE · France · China

Through East Africa Smart Hub, we operate:

- 4 regional offices
- 5 storage facilities
- 10 operating licenses
- A team of over 130 professionals

Our fields of expertise:

- Automotive
- Integrated logistics
- Construction management
- Agri-trade
- Practical business management and consulting

Global reach with localized solutions.



Automotive Division

Leading supplier of:

- ✓ Commercial and Passengers vehicles, Light and heavy trucks, Buses and Minibuses, Industrial vehicles and Machinery, Motorbikes, Spare Parts.
- ✓ Converted units (Ambulances, Cash in transit, Troop Carrier), Armoured vehicles, partnering with world-renowned automotive brands – authenticity guaranteed.
- ✓ Offering door-to-door delivery, tailored by region.
- ✓ Large stock available for immediate deployment.
- ✓ Trusted by Diplomatic Missions, Governments and Non-Government Organisations, and Private Sectors and Individuals





New Generation Vehicles (NGV)

We are advancing the adoption of **eco and budget friendly new energy vehicles** Our EV range supports sustainable urban mobility and environmental responsibility. Development of charging infrastructure and local maintenance support. Affordable and durable models by the official distribution of FAW and BAW We offer safety, innovation, and style.

Deployed in pilot programs across East Africa.



Logistics Services

Full-spectrum logistics solutions, customized for complexity. Special focus on the Djibouti–Ethiopia corridor – a regional lifeline.

SERVICES OFFERED

Freight forwarding

Multi- modal transportation

Customs clearance and compliance

Import/export facilitation

Our hubs in Djibouti and Ethiopia ensure seamless port and inland flow.

Known for our **speed, flexibility, and efficiency.**



Construction Management

Executing projects in France, Ethiopia, and Djibouti across sectors.

Services include:

- ✓ Design coordination Vendor and
- ✓ procurement oversight On-site
- ✓ supervision Budget control and
- ✓ financial tracking

A proven track record in infrastructure and commercial real estate.

Merging international quality standards with local project knowledge.



**Oromia Superme Court Finishing works
Addis Abeba, Ethiopia. 2023**

Agri-Trade Division

Export/import of premium agricultural goods:

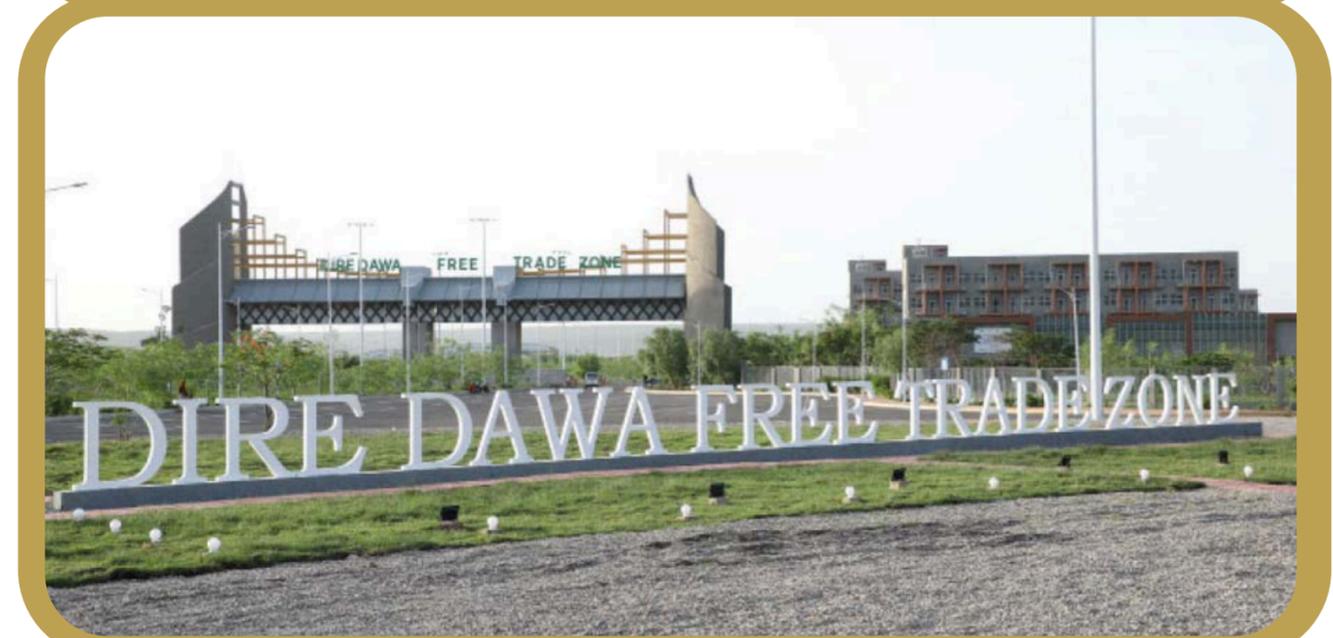
- ✓ Wheat · Flour · Edible Oil · Coffee · Horticulture Products
- ✓ Direct sourcing from local farmers, cooperatives, and producers. Targeted at International markets and global buyers. Prioritizing:
 - Food safety
 - Sustainable practices
 - Fast logistics
 - Added value
 - Food processing
- ✓ We ensure fair trade, traceability, and timely delivery.



Practical Business Management & Consulting

Helping businesses thrive through:

- ✓ Legal registration and licensing
 - ✓ Accounting, tax, and financial management
 - ✓ Market research and feasibility analysis
- **Supporting foreign companies entering African markets.**
 - A blend of deep local insight and global business acumen.
 - Enabling investors to operate with clarity and compliance.



Social Responsibility

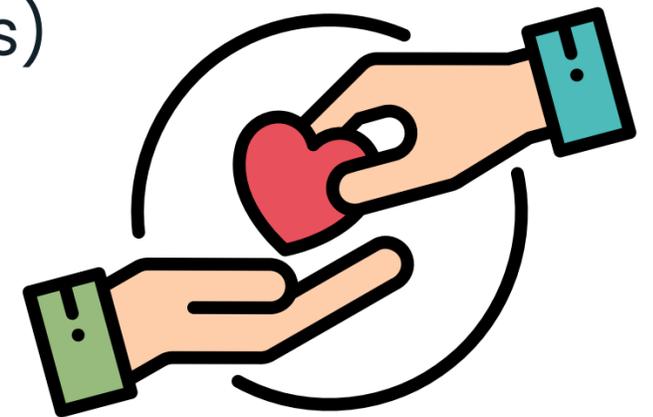
We focus on innovation, digitalization, and community empowerment.

Our goals:

- Aid to vulnerable populations (women, youth and displaced persons)
- Help small local business
- Boost employment and economic grow

We support innovative idea and talented inspirations to align business with social development goals.

For more information contact www.batiravenir.org





East Africa Smart Hub

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